

# Government AV Integration, Video Conferencing, and Digital Media Products and Services

Audio Visual Innovations and Signal Perfection Limited (AVI-SPL) delivers commercial off-the-shelf (COTS) solutions and services for all Department of Defense (DOD) and civilian agencies in U.S. Federal and State Government. Independently recognized as top AV systems integrator, we offer clients superior technical solutions and a management approach that is constantly being refined by delivering on over 8,000 integration projects each year. In addition to the full range of general AV solutions, we offer specialized capabilities in the design-build of enterprise video solutions, mission critical control rooms/operations centers, digital signage and content management, Internet Protocol television (IPTV), broadcast studio, and interactive patient care.

AVI-SPL's world-class Unified Communications (UC)-video practice has the engineering and operational resources to design, build, and operate video infrastructure and endpoints (unifying room systems, desktop, and mobile devices) in unclassified and multi-level classified environments at a Department, Agency, or Facility level. We maintain certifications with all major manufacturers. Our experienced staff is available to advise and assist with typical challenges such as ISDN-to-IP migration, SD-to-HD upgrades, and assured-services SIP implementation. AVI-SPL helps clients create a cohesive multi-vendor strategy for their agency and measure the return on investments in collaboration. Agencies seeking alternatives to VTC-infrastructure ownership should consider AVI-SPL's Virtual Meeting Room (VMR), a self-service solution for ad-hoc conferencing and collaboration.

- 30+**  
Global Offices
- 1,500+**  
Employees
- 86%**  
Of Fortune 100  
Companies are Customers
- 8,000+**  
Projects Annually

What sets us apart is the level of expertise we bring to each integration project:

- **Expert engineering** with over 400 employees holding Certified Technology Specialists (CTS), CTS-Design, and CTS-Installation certifications.
- **In-house capabilities** to design-build, install, and manage the most complex audio, video, collaboration, and communication technologies.
- **A vast network of resources and expertise** can be applied to projects anytime, anywhere—our global helpdesk staffed 24x7x365 provides trained AV and VTC specialists. AVI-SPL's UnifyME™ Services portfolio includes a comprehensive Customer Care Program™ and Strategic Onsite™ staffing solution for AV and video support. The Customer Care Program offers tiered options that combine manufacturer-authorized repair, preventive maintenance, and onsite field services. A wide range of standard and custom support plans are available to meet your agency's coverage requirements.
- **Experienced and financially stable** technology contractor with a global operational delivery model.
- **Access to industry-leading products and solutions** through our partners, including Microsoft, Cisco, Polycom, and many more that have strategic relationships with AVI-SPL.

Design-Build-Support Capability Matrix		
AV Integration	Video and Collaboration	Services
<ul style="list-style-type: none"> <li>• Buildings and renovations</li> <li>• Command and control centers</li> <li>• Conference rooms, briefing rooms, SCIF</li> <li>• Training rooms</li> <li>• Courtrooms, interview rooms, hearing rooms</li> <li>• Auditoriums and arenas</li> <li>• Emergency operations centers</li> <li>• Medical AV solutions and nurse call integration</li> <li>• Chapels and houses of worship</li> <li>• Assistive hearing and accessibility solutions</li> <li>• Paging systems</li> <li>• AV switch-routing fiber distribution</li> <li>• Control system programming</li> </ul>	<ul style="list-style-type: none"> <li>• Boardroom to huddle room and desktop UC-endpoints</li> <li>• Multi-level classification VTC switching</li> <li>• Core infrastructure</li> <li>• Content capture and playback</li> <li>• Real-time media transcoding</li> <li>• Digital media distribution and signage</li> <li>• 2D/3D simulation &amp; immersive rooms</li> <li>• IPTV</li> <li>• Broadcast studios</li> <li>• Private VNOC implementation</li> <li>• Lighting and shade controls</li> <li>• VTC lifecycle management/support</li> </ul>	<ul style="list-style-type: none"> <li>• Architecture-level AV/VTC design engineering</li> <li>• VMR (a cloud-based conferencing service)</li> <li>• AV/video helpdesk (24x7)</li> <li>• Video hosting and Infrastructure as a Service</li> <li>• Onsite support services</li> <li>• Preventive maintenance</li> <li>• Conference scheduling, monitoring</li> <li>• IT and video infrastructure assessments</li> <li>• Factory-authorized warranty and repair</li> <li>• Training for end users and operators</li> <li>• Technical design engineering</li> <li>• Acoustic analysis</li> </ul>

## Demonstrated Experience

There's no better testament to our value to the customer than the work we've accomplished helping organizations of all types reach their goal of smarter, more efficient operations and collaboration through video. Please visit [www.avispl.com/case-stories](http://www.avispl.com/case-stories) for examples of AVI-SPL's project integrations.



## Video and Collaboration Certifications

Cisco Premier Partner	Polycom Platinum Partner	Microsoft Gold Partner	Other Certifications and Qualifications
<ul style="list-style-type: none"> <li>Advanced Tele-Presence Master Partner</li> <li>Advanced Unified Communications</li> <li>Express Foundation</li> <li>Video Surveillance</li> </ul>	<ul style="list-style-type: none"> <li>Platinum Certified Partner (AV Integrator, Federal, Video)</li> <li>Polycom Certified Solutions Provider</li> <li>Polycom Certified Video Network Operations Centers (VNOCs) Provider</li> </ul>	<ul style="list-style-type: none"> <li>Microsoft Lync AV Partner</li> <li>Crestron RL (Microsoft Lync)</li> <li>SMART Room Systems (Microsoft Lync)</li> </ul>	<ul style="list-style-type: none"> <li>Avaya Platinum Authorized Solutions Partner</li> <li>Haivision Gold Partner</li> <li>LifeSize Authorized Solutions Partner</li> <li>VBrick Authorized Solution Partner</li> <li>InfoComm Diamond-Level AV Partner</li> <li>CTS, CTS-I, CTS-D, IEEE</li> <li>AMX ACE Certified. Expert: Networking, Programming, Installation, Design, RMS, Audio</li> <li>Crestron Programming &amp; Master Programing: Crestron Gold Master Programmer; Crestron Digital Media</li> <li>Certified Engineering, Crestron Design and Technician; Crestron Certified Shade Control Solutions Provider</li> <li>LEED Certified design engineers</li> <li>Member USGBC, NSCA</li> <li>SMART Technologies: Education Consultant; Factory-trained installer; Factory-trained technician; Certified-trainer</li> </ul>

## Value to Customers and Partners

- Meet mission critical visualization needs.** We are staffed with more than 500 people focused solely on the design, build, implementation, and support of mission critical solutions.
- Access to best available contractor expertise.** With over 15 years' experience and focus within the DOD market, AVI-SPL is a trusted partner for more of our nation's agencies than any other integrator.
- Seamless integration and installation.** Our team of engineers and design professionals work with customers to design innovative and customized solutions for a high-quality visualization system that exceeds expectations.
- Project-specific goals realized.** Our engineers, project management professionals, and delivery logistics experts develop a plan to ensure successful project performance through "streamlining" and "outcomes" management.
- Access to best deals on Trade Agreement Act (TAA)-compliant products and services.** Under GSA schedules 58 and 70, AVI-SPL is able to design-build, integrate, and maintain AV and video solutions of virtually any scope and complexity. We also team with awardees of other GWAC and agency-specific IDIQ multiple contract awards to provide convenient access to our products and services under subcontract [8a Stars II, CHESS (ITES-2H, ITES-2S, ADMC-2, ITS-SB), Connections-2, Eagle-2, Firstsource-2, ECS-III, Netcents-2, and SEWP IV (representation in all groups) awards].

## Company Profile

- AVI-SPL is a holding company. AVI-SPL, Audio Visual Innovations, and Signal Perfection Limited are all U.S.-based (owned and controlled) corporations. All contracts are written to one of the two operating subsidiaries:
  - Audio Visual Innovations Inc., Tax ID: 59-195-8935, Cage Code: OD2N6, DUNS#: 037293974
  - Signal Perfection Limited, Tax ID: 52-176-0942, Cage Code: 0UUB9, DUNS#: 787333863
- With active DOD and NATO facilities clearances, cleared sales and technical staff support projects in secure locations.
- Classified as a large business, capabilities are defined by the following NAICS codes: 238210, 334119, 334220, 334290, 334310, 337214, 39112, 423450, 517911, 541511, 541512, 541990. Visit [www.sam.gov](http://www.sam.gov) and the GSA eLibrary for profile updates.

## Contact

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